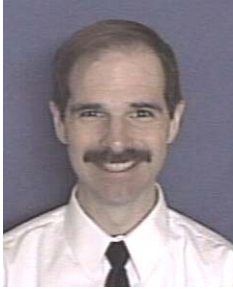


William R. (Bill) Hiltz BSc MBA CET



Area of Expertise

- Dental Practice Management
- Transitional Process Structuring
- Buyer Representation - Feasibility and Analysis
- Dental Practice Merger and Acquisition Support
- Fraud Examination
- Compensation Plan Evaluation

Current Position

Bill is Vice President Consulting Services and directs the Healthcare Management department of Harris Beattie MacLennan & Company. He is also the firm's Chief Privacy Officer.

Experience

Bill joined Harris Beattie MacLennan & Co. in 2003 and brings over 15 years experience in practice management consulting. Prior to joining HBM, Bill was a senior administrative manager in a public post secondary educational institution and headed his own consulting firm, beginning in 1992.

Specializing in dental practice start-ups, buy-ins and buy-outs, practice profitability and business advisory services, he assists dental practices in ownership transitional processes and consults on structuring associateships and partnerships. In addition to linking buyers and sellers, negotiating purchase terms and assisting legal counsel in documentation, Bill provides dentists with pragmatic solutions to a wide variety of business and administrative matters.

Bill serves as an advisory board member for the Order of Privacy Officers and is a frequent lecturer; particularly in the areas of fraud, security and confidentiality.

Education

Bill holds a diploma in applied technology from the Marine Institute, an advanced Bachelor's degree in Biology and Masters of Business Administration from Dalhousie. In addition to these degrees, Bill is a Certified Engineering Technologist with in-depth experience with computer technology.

Personal Mission Statement

Bill strives to provide the highest level of practice management services for his clients to help them achieve their professional and personal goals.

Contact:

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